

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 03332 01 OF 02 260925Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----123661 260933Z /11

P 260918Z MAY 78
FM AMEMBASSY TAIPEI
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 7570

UNCLAS SECTION 01 OF 02 TAIPEI 03332

FOR BED/OIM/EA - KELLY

E.O. 11652: NA
TAGS: BEXP, TW
SUBJECT: FLUID POWER COMPONENTS & SYSTEMS EXHIBITION

1. PANDAK COMPANY LTD. SIGNED THREE NTM PAS AND PAID
FEE IN TAIPEI 5/24/78 TO REPRESENT FOLLOWING FIRMS
FOR SUBJECT SHOW:

PA I

1) TRW INTERNATIONAL S.A. (OTM)
- 8001 EAST PLEASANT VALLEY ROAD
- CLEVELAND, OH 44131

2) FLUID CONTROLS, INC. (NTM)
- 8341 TYLER BLVD.
- MENTOR, OH 44060
- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN APRIL 1978.

3) STA-RITE INDUSTRIES OVERSEAS CORP. (NTM)
- 343 SOUTH WRIGHT ST.
- DELAVA, WI 53115
- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN NOVEMBER
- 1977

4) DELTROL FLUID PRODUCTS (OTM)
- DIV OF DELTROL CORP.

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- GRANT & 30TH AVE.
- BELLWOOD, IL 60104
5) SCHROEDER BROTHERS CORP. (NTM)
- NICHOL AVE. BOX 72
- MCKEES ROCKS, PA 15136
- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN MARCH 1978

PA II

1) DOUBLE A PRODUCTS CO. (OTM)

- MANCHESTER, MI 48158

2) ABEX CORP., DENISON DIV. (NTM)

- 1160 DUBLIN ROAD

- COLUMBUS, OH 43216

- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN JAN. '78

3) SAMUEL MOORE AND COMPANY (NTM)

- 1199 S. CHILLICOTHE ROAD

- AURORA, OH 44202

- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN NOV. '77

4) STONE HYDRAULIC INDUSTRIES, INC. (OTM)

- 2130 HARLEM ROAD

- ROCKFORD, IL 6111

5) SNAP-TITE, INC. (NTM)

- 201 TITUSVILLE ROAD

- UNION CITY, PA 16438

- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN FEB. '78

PA III

1) CROSS INTERNATIONAL, INC. (NTM)

- 650 WESTDALE DRIVE

- WICHITA, KS 67202

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- JUSTIFICATION: AGENCY AGREEMENT SIGNED IN OCT. '77

2) GOULD INC., FLUID COMPONENTS DIV. (OTM)

- 6565 W. HOWARD ST.

- CHICAGO, IL 60648

2. EXCEPT FOR SAMUEL MOORE & CO., PANDAK HAS LOCAL STOCK TO DISPLAY IN SUBJECT SHOW FOR ALL ABOVE LISTED FIRMS. PAS AND SF 459S WILL BE FORWARDED SOONEST.

3. JACK LOUIS INTERNATIONAL CO. SIGNED SECOND NTM PA AND PAID FEE IN TAIPEI 5/25/78 TO REPRESENT THE FOLLOWING FIRMS FOR SUBJECT SHOW:

1) CAN FLO CORP. (NTM)

- 4209 EDGELAND

- ROYAL OAK, MI 48073

2) THE HANSEN MFG. CO. (NTM)

- 20525 CENTER RIDGE ROAD

- CLEVELAND, OH 44116

3) BORG-WARNER CORP. (NTM)

- HYDRAULICS DIV.
- OLD MANSFIELD ROAD
- WOOSTER, OH 44691

4) OLSEN CONTROLS, INC. (NTM)

- 664 BIRCH ST.
- BRISTOL, CT 06010

AGENCY AGREEMENTS FOR THE ABOVE FOUR FIRMS WERE
NEGOTIATED BY JACK LOUIS WITHIN THE LAST SIX MONTHS.
PA AND SF 495 WILL BE FORWARDED SOONEST.

4. TC HAS 10 PAID PAS REPRESENTING 32 EXHIBITORS.
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WEEKLY REPORT FROM OIM DATED 5/12/78 INDICATES YOU
HAVE 2 PAID PAS AND 3 TELEX CONFIRMATIONS.
COMBINING TC/OIM PA'S AND TELEX COMMITMENTS, SUBJECT

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ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----123686 260933Z /11

P 260918Z MAY 78
FM AMEMBASSY TAIPEI
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 7571

UNCLAS SECTION 02 OF 02 TAIPEI 03332

EVENT HAS 15 PA'S WITH 37 EXHIBITORS. REQUEST
SOLICITATION EFFORTS BE CLOSED IN OIM AND AT TC AS
EXHIBIT AREA OF TC COMPLETELY FILLED. TC WILL SEND
WRAP UP COMMUNICATION THIS WEEK LISTING PAS AND
EXHIBITORS. UNGER

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Message Attributes

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SAS ID: 2541923
Secure: OPEN
Status: NATIVE
Subject: FLUID POWER COMPONENTS & SYSTEMS EXHIBITION
TAGS: BEXP, TW
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